



turning managers into leaders

Merge's Monthly Mega Minute – May 2011

Welcome to **Merge's Monthly Mega-Minute** - a bite-sized, yet substantial and practical, nugget of information that you can use immediately to enhance your professional and personal success.

This issue of Merge's Monthly Mega-Minute may be **FREELY** distributed to friends, colleagues, and discussion groups, as long as the entire issue is included. You may use excerpts of it in your print, electronic, or other publications, as long as the following byline is also included:

Merge Gupta-Sunderji turns managers into leaders. Through engaging keynotes and facilitated workshops, she gives people specific and practical tools to achieve leadership and communication success. Contact her at www.mergespeaks.com or 403-605-4756

You are not an expert at everything!

You are not an expert at everything. There, I said it! ☺

You may have reached illustrious milestones in your career and life; perhaps you are so respected in your area of proficiency that you are sought out for your opinions and advice; it is even likely that you are widely-recognized as *the* expert in a certain subject; but, you are not, I repeat, you are not an expert at *everything*. Which further means that it's okay to ask others for help! In fact, successful leaders appreciate and acknowledge this reality and usually go to great lengths to surround themselves with people with a variety of skills and capabilities who can assist them as needed.

Think of it this way. If you were asked to solve a Rubik's Cube puzzle with a blindfold on, you would probably balk at the task. But then, you'd quickly realize that the easiest way to accomplish this seemingly gargantuan undertaking would be to have someone at your side guiding you through the process. Suddenly the blindfold is no longer an obstacle! Asking for counsel and guidance from a trusted advisor on questions and issues outside your area of primary expertise is much the same. However, for this to happen, you must do two things. First, you must be willing to admit that you are *not* an expert in *everything*. Second, you must take proactive steps to find and build relationships with professionals who you can call upon for guidance and direction when the need arises.

Are you doing both these things?